ALL OHIO CON
A risk management program for architects and engineers

WEDNESDAY,
APRIL 29, 2020
8:00 a.m. — 4:00 p.m.
Nationwide Hotel
and Conference Center
100 Green Meadows Drive South
Lewis Center, Ohio 43035

$175/person by April 16
$150/person 3 or more
$200/person after April 16

HOSTED BY
Paula M. Selvaggio, RPLU
Senior Vice President, Ar
Oswald Companies
Paula M. Selvaggio is responsible for overall management of the Design Pr
Western Pennsylvania and West V

Brian Baumgardner

RESERVE YOUR SEAT FOR OUR ANNUAL
ALL OHIO CONVOCATION
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Combining our specialization in our A & E p
To become the premier model for address
Professionals in our Design & Constructio
and over 250 contractors. We remain com
Programs, staying involved in various asso
Contractors market.

oswaldvideo.com
WHO SHOULD ATTEND?
All principals: including business development, in-house counsel, design professionals and consultants, including architects, engineers, construction managers and other consultants serving the design professional industry.

INSURANCE PREMIUM CREDITS
If a majority of your firm’s principals attend, you may qualify for premium credits on your professional liability insurance. To find out if you qualify, call your Oswald account manager at 800.975.9468.

CONTINUING EDUCATION CREDITS
5.0 AIA CES PDH/LU - Approved
1.5 AIA HSW Qualified / LUHWA - Approved
5.0 Legal CLE’s - Approved

CANCELLATION POLICY
Cancel prior to November 1 and receive a full refund. After that date, we are sorry but no refund can be made. However, another member of your firm can attend in place of the original registrant.

COST TO ATTEND
Space is limited so get your reservation in early. Early bird registrations received by November 1 are $175 per person per firm, or register three or more individuals per firm for $150 per person. After November 1 registration fee is $200 per person.

CONFERENCE LOCATION AND OVERNIGHT ACCOMMODATIONS
Nationwide Hotel and Conference Center is located at 100 Green Meadows Drive South, Lewis Center, OH, approximately 20 miles north of downtown Columbus and includes overnight accommodations.

ABOUT OUR PRESENTERS

Duties & Liabilities of Design Professionals Arising out of Contract Administration Services
Sue E. Yoakum | Counsel at Donovan Hatem LLP
Sue is an attorney and a licensed architect with approximately 30 years of domestic and international experience in design and construction. She focuses her practice assisting design professionals by providing claims and risk management assistance, contract reviews, and other related legal services. Sue frequently presents risk management seminars and has spoken at several national conferences, including: AIA, ACEC, DBIA, IRMI, and ABA Construction Forum. She frequently presents seminars and has contributed to the AIA's 15th edition of The Architect's Handbook of Professional Practice. She is a liaison to the AIA Documents Committee. Prior to pursuing her legal career, Sue practiced architecture for a decade with a focus on sport projects.

Oswald - Design | Construction – Panel Discussion: Even More Questions from the Field
Paula M. Selvaggio | Oswald Companies - Senior Vice President, Practice Leader
Robert P. Gavin | Oswald Companies - Risk Manager
Brian Baumgardner | Oswald Companies - Associate Client Executive

Stopping Miscommunication with Brain Science; How data-driven strategies mitigate losses
Natalie Bradshaw, M.S., CCC-SLP | Co-Founder, CEO at Full Cadence Consulting
Natalie Bradshaw is a sought-after speaker on communication, business, and personal development. After performing in over 3,000 performances on Broadway, she pursued graduate school to study the neural substrates of cognitive-communication. As a clinical scientist, she has been published in national and international journals and has practiced in top medical programs specializing in brain injury and polytrauma. As a consultant, she began her career in New York City where she worked with Wall Street executives and corporate leaders at prominent institutions such as Goldman Sachs, Sloan Kettering, and Yahoo. Her communication work has grown from there, starting Full Cadence Consulting to help design professionals, trial attorneys, and thought leaders reach their full potential. Evidence-based, with Broadway pizzazz - she quantifies the human side of communication.

The Greatest Risks Facing every Design and Construction Project ... and How to Avoid Them
David Scott, Esq. | Managing Partner at Brennan, Manna & Diamond, LLC
David Scott is the Managing Partner of the Brennan, Manna & Diamond LLC Columbus office. He applies his skills as a litigator, arbitrator, mediator, and negotiator to resolve all manner of business, real estate, and construction conflicts. David won Central Ohio's largest jury verdict in 2011, he is rated “AV® Preeminent™” by Martindale-Hubbell® (signifying “the highest level of professional excellence”), he is a member of the Million Dollar Advocates Forum, and he is a LEED® Accredited Professional. He represents numerous NYSE-listed global enterprises, for which he has developed proprietary litigation systems to accelerate workflow efficiencies.
### AGENDA

**Nationwide Hotel and Conference Center | November 18, 2020 | Registration begins at 8 a.m. and includes continental breakfast.**

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<tr>
<th>Time</th>
<th>Session</th>
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<tr>
<td>8:00 – 8:45</td>
<td>Registration &amp; Continental Breakfast</td>
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| 8:45 - 9:00 | Opening remarks from:  
Paula M. Selvaggio, RPLU  
Sr. V.P., Architects and Engineers  
Brian Baumgardner, CIC, CRIS, ARM  
Associate Client Executive |
| 9:00 – 10:30 | Contract Administration; Duties and Responsibilities  
Sue Yoakum Esq., AIA  
Donovan Hatem LLP |
| 10:30 – 10:45 | Break |
| 10:45 – 11:45 | Even More Questions from the Field:  
Current Trends in the A&E Marketplace  
Oswald Panel: Paula Selvaggio, RLU  
Robert Gavin ARM, CPCU  
Brian Baumgardner, CIC, CRIS, ARM |
| 11:45 – 1:15 | Lunch  
Industry Update | Robert Gavin & Brian Baumgardner |
| 1:15 – 2:45 | Stopping Miscommunication with Brain Science  
Natalie Bradshaw, M.S., CCC-SLP  
Full Cadence Consulting |
| 2:45 – 3:00 | Break |
| 3:00 – 4:00 | The Greatest Risks Facing every Design and Construction Project ... and How to Avoid Them  
David Scott, Esq.  
Brennan, Manna & Diamond, LLC |

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**YOU CAN REGISTER FOR ALL OHIO BY:**

Mail registration form and payment to  
Oswald Companies  
All Ohio Convocation  
1100 Superior Avenue East  
Suite 1500  
Cleveland, Ohio 44114

Visit our site to register - pay online or mail check:  
www.oswaldcompanies.com/All-Ohio

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**REGISTRATION FORM**

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Per Person Registration Fee

- ☐ $175 early bird” * (By November 1, per person) $150 x _______ = $_________
- ☐ $150 early bird * (By November 1, 3 or more people) $175 x _______ = $_________
- ☐ $200 (After November 1, 2020) $200 x _______ = $_________

TOTAL = $_________

Payment By

- ☐ Check (payable to The James B. Oswald Company)

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ALL REGISTRATIONS WILL BE CONFIRMED BY EMAIL.  
To take advantage of early bird discount, return by November 1, 2020

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**QUESTIONS?**  
Contact Paula Selvaggio  
800.975.9468  
pselvaggio@oswaldcompanies.com

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**CONVOCATION PRESENTATION HIGHLIGHTS**

- Contract Administration; Duties and Responsibilities
- Even More Questions from the Field: Current Trends in the A/E Marketplace
- Stopping Miscommunication with Brain Science
- The Greatest Risks Facing every Design and Construction Project ... and How to Avoid Them

**HOSTED BY**

Paula M. Selvaggio, RPLU
Senior Vice President, Architects & Engineers Practice Leader,
Oswald Companies

Paula M. Selvaggio is responsible for overall management of the Design Professional market segment in Ohio, Western Pennsylvania and West Virginia.

Robert Gavin, ARM, CPCU
Risk Manager, Oswald Companies
Architects & Engineers

Bob Gavin is a Risk Manager in the Architects & Engineers (A&E) Segment at Oswald. He has over 27 years in insurance and risk management experience specializing in the area of A&E.

Brian Baumgardner, CIC, CRIS, ARM
Associate Client Executive, Oswald Companies
Architects & Engineers

Brian Baumgardner is an Associate Client Executive located in the Cincinnati branch office. He works in the area of Business Development and Client Management focusing on A&E.

**Oswald's Design & Construction Segment**

Combining our specialization in our A & E practice and our Construction practice has allowed Oswald Companies to become the premier model for addressing increasingly complex collaborative delivery models. With over 30 professionals in our Design & Construction segment we serve the risk management needs of over 600 A & E firms and over 250 contractors. We remain committed to you by continuing to provide contract review services, education programs, staying involved in various associations and continuing to advocate for the Architects, Engineers & Contractors market.